Business Succession:

Understanding **ALL** the moving parts

An interactive scenario based seminar that walks you through each of these types of transactions:

- Selling to a Key Employee
- Selling or gifting to a Family Member
- Selling to a Third Party or Outsider
- Closing your doors

Panel discussions, individual presentations as well as question and answer sessions.

A successful transition typically requires a minimum of 3-5 years. This 3-1/2 hour comprehensive content driven workshop is for sellers and buyers. Smart owners understand the need to have a succession plan well in advance of exiting their business.

The Details

Dates:

Friday, November 4, 2016 Friday, February 3, 2017 Friday, May 5, 2017 Friday October 27, 2017

Time:

Seminar 8:00am – 12:30pm Registration and breakfast at 7:30am

Registration:

www.SellYourEnterprise.com

Cost

Regular Price: \$65 if registered and paid *inside of* 2 weeks before the event. **Early Bird Discount:** \$50 if registered and paid a *minimum* of 2 weeks in advance.

Location:

Pellegrino's Event Center 5757 Littlerock Road SW Tumwater, WA 98512 (360) 515-0449

Information:

Linda Jensen: 360-908-0612 -or- ljensenclu@comcast.net

The Presenters:



Wes Martin
Business Broker



Jessica Jensen
Attorney



Bryan Nelson Management Consultant



Dwight Littlefield

CPA



Sam Kerley Vice President Wells Fargo SBA Lending



Linda Jensen
CLU ChFC LUTCF CLTC
Insurance and Financial
Services Professional

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The Sponsors:

